Introduce Yourself. Hand out media connection cards Contest...Earn up to 5 tickets for completing the following before the end of the show.

Star of the Show

- Bring Hostess up front and thank her BIG!
 "You are the heart of mv business."
- 2. Ask the cardholder to read number one on back of her card.
 - "Ask the Hostess to talk about a few items she would like to earn for hosting a party."
- 3. Ask Cardholder to read number two on back of card. "Set the Mood!"
- 4. Give cardholder a ticket.

PRODUCT DEMO:

- 1. Between the Sheets Book
- 2. Between the Sheets Spray
- 3. Like A Virgin
- 4. Bosom Buddy
- 5. Hot Heart/Serenity

Consultant Card 1

Ask the cardholder to read the first nine items on the back of her card one at a time. You respond with answers below:

9 Ways to do a Party

- 1. "Traditional Evening" Party on a weeknight & Double Dip!
- "Day Party" Day parties work better for some then an evening party.
- 3. "Office Party" A happy hour right after work!
- 4. **"Theme Party"** Mustache & Margarita Mondays, Wine Wednesdays, Hot Lips & Heels just to name a few!
- 5. **"Fundraiser"** Great way to raise money for your non-profit fundraising.
- 6. **"Co-Host"** share the fun with a friend her home, your snacks.
- 7. "Restaurants" No cooking or cleaning, just FUN!
- 8. **"Saturday Multiple Choice"** Saturday multiple choice Saturday is a popular day so I offer 11am brunch, 3pm, or 7pm.
- 9. "Open House" Casual shopping with personal service.

As cardholder to read number 10 on her card. "All About Him!"

PRODUCT DEMO:

- 1. Great Head
- 2. Whipped/Sensations
- 3. Sensations

Consultant Card 3

This is your Special Time

- 1. To shop in a pressure free, relaxed atmosphere.
- 2. To take some well deserved "**YOU TIME**", & have fun with friends.
- 3. To have the most enjoyable evening you have had in a while.
- 4. Ask cardholder to read the back of her card.
 "Confidence = Sexy"
- 5. Give cardholder a ticket

PRODUCT DEMO:

- 1. Coochy
- 2. Body Dew (Upgrade: Body Silk)
- 3. Basic Instinct (Upgrade: Truly Sexy)

Consultant Card 2

Party Favors

- 1. Ask the cardholder to read the back of her card. **"Shopping Spree"**
- 2. Choose a pretend hostess. Stack her with free product, discounted items & hostess specials, one piece at a time as a visual to show everyone how much you receive for hosting a party.

(Play Stack the Hostess)

3. Give the cardholder a ticket.

Play Dice Game / Booking Game

Consultant Card 4









LIVE YOUR DREAMS!

- 1. People are interested in Pure Romance Consulting for different reasons:
- a. Full-Time Income while working part time hours.
- b. Flexible schedule
- c. Fun and relationships
- d. Income for education and kids activities
- e. Luxuries not in the your budget
- 2. Play \$1000 game (ask a few people what they would do with an extra \$1000 per month, then ask a few what they would do with \$1000 per week. Share that these incomes are possible when you own a Pure Romance Business.)
- Ask Cardholder to read the back of her card.
 (DOUBLE TICKETS Ask me About my Job)
- 4. This is your chance to ask me anything you'd like to know about my job. You can ask me about earning a free vacation every year, how to earn \$500 a month, how much it costs to get started, what makes it easy to be successful at Pure Romance, or anything else about my job! You get 2 tickets for every question you ask & you have 3 minutes to ask...ready, set, go!
- 5. Give cardholder a ticket.

Consultant Card 5

Personal Favorites

- 1. This is my chance to share my most popular items with you.
 - Card Reader: "Show the Clitoris Some Love"
- 2. Give cardholder a ticket.

PRODUCT DEMO:

- 1. Enhancement Creams (Amp, Boost, Pure, O)
- 2.7th Heaven (Upgrade: Put a Ring On It)
- 3. Jelly C-Ring

Consultant Card 7

Gifts to Go

- Ask Cardholder to read the back of her card (Gift List)
- 2. Give guests 2 minutes to write down anybody's name they need to buy a gift for holidays, birthdays and so on.
- 3. Give a ticket to the guest with the longest list
- 4. Pick up a few extras to put in your "gift closet."
- 5. When you buy those gifts tonight you won't have to go shopping and the hostess will get credit.
- 6. Give cardholder a ticket

Consultant Card 6

Work Wardrobe

- 1. I never go to work at the same place twice in a month so I don't need a special wardrobe.
- 2. Ask the cardholder to read the back of her card.

"Give Yourself Permission to Explore"

3. Give cardholder a ticket.

PRODUCT DEMO:

- 1. B.O.B. (Daddy from the 'Nati or The Executive)
- 2. Wireless Thumbs Up
- 3. Mr. Dependable

Consultant Card 8









Right Place! Right Time!

- 1. Talk about any special offers (recruiting, customer, hostess)
- 2. Ask cardholder to read the back of the card. "Wetter is Better"
- 3. Give cardholder a ticket

PRODUCT DEMO:

- 1. Just Like Me
- 2. Pure Pleasure

Consultant Card 9

Wrap It Up

- 1. Ask cardholder to read number one on the back of her card. "TLC"
- 2. Give cardholder a ticket.
- 3. Connection Card. Be sure to walk guests through their customer connection card. Give each person a ticket if the connection card is filled out entirely. Collect Connection Cards.
- 4. Play Sensational Consultant.
- 5. Thank the Hostess.
- 6. Ordering Room Process.

PRODUCT DEMO:

- 1. Toy Tote
- 2. Lubrication (Silk
- 3. Come Clean

Consultant Card 10





1. Ask the Hostess to talk about her wish list

2. Pick a Product

Pick a Product

1

2





- 1. Traditional Evening
- 2. Day Party
- 3. Office Party
- 4. Theme Party
- 5. Fundraiser
- 6. Co-Host
- 7. Restaurant
- 8. Saturday Muliple Choice
- 9. Open House
- 10. Pick A Product

3

DOUBLE TICKETS!

Ask Me about My Job

SHOPPING SPREE

4

Gift List

5

6







CONFIDENTLY

— in the—

DIRECTION

OF YOUR

OF YOUR

DREAMS

LIVE THE LIFE

YOU HAVE

Always ~

IMAGINED

Henry David Thoreau



Pick a Product Pick a Product Pick a Product 5 Questions







